



Rotary Club of Durham

Connect. Collaborate. Serve.



May 15, 2017

Volume XXIV, Issue 37

Post Office Box 51572 – Durham, North Carolina 27717

www.DurhamRotaryClub.org

The Mission of Rotary International is to support its member clubs in fulfilling the Object of Rotary By:

- Fostering unity among member clubs
- Strengthening and expanding Rotary around the world
- Communicating worldwide the work of Rotary; and
- Providing a system of international administration

THE 4-WAY TEST

Of The Things We Think, Say Or Do:

1. Is it the **TRUTH**?
2. Is it **FAIR** to all concerned?
3. Will it build **GOODWILL** and **BETTER FRIENDSHIPS**?
4. Will it be **BENEFICIAL** to all concerned?

PROGRAM SCHEDULE

- 05/15 **Brian Hamilton: Sageworks Co-Founder & CEO**
Introduction: Don Stanger
Ellen Andrews, Church World Services
Refugee Assimilation, Refugees vs. Immigrants and The Future In America For Refugees
Introduction: Rory Gillis
- 05/29 **NO MEETING! IN OBSERVANCE OF THE MEMORIAL DAY HOLIDAY**
- 06/05 **OFFSITE MEETING!!**
Additional Information TBA
Jodee Nimerichter: The American Dance Festival's 40th Year In Durham
Introduction: TBD
- June 12 **Gabe Treves: Latin Credit Union**
Introduction: TBD
- June 19 **OFFSITE MEETING:**
Additional Information TBA
- June 26 **Induction of New Rotary Club of Durham President, Seth Jernigan**
Introduction: President B.C. Dash & President-Elect, Seth Jernigan

SERVICE SCHEDULE FOR MAY 15, 2017

Song: **America, The Beautiful**

Lead Vocal: **Matt Kopac**; Pianist: **Sharon Lassiter**
Rotary Minute & Invocation: **TBD**

DRC RAFFLE:

RI FOUNDATION PROGRAMS

Contribution: \$1 Ticket; \$5 – 6 Tickets

Proceeds: ½ RI Foundation; ½ Raffle Winner

Raffle Total On 5/8/2017: \$107.00

Rotary International: **\$54**; Raffle Winner: **\$53**

RAFFLE WINNER: JOSE' SOLERA

CART FUND

(Coins For Alzheimer's Research Trust)

5/8/2017: \$167.00

THE DURHAM CIRCLE OF BUSINESS



Today's program was about another enterprising person who left a very secure position in private industry to assume the risks of going into business for oneself. Shelley McPhatter has created a highly successful consulting and construction business in the Triangle. Todd Taylor introduced Shelley whom he got to know through her work for Duke Corporate Education. Todd pointed out that she had a degree in Ocean Engineering from Florida Institute of Technology. Naturally, he had to point out that building things on land was a "piece of cake" compared to building on the ocean.

Shelley has been in the construction business for twenty-one years. Early years were spent working out of trailers supervising subcontractors for large construction firms. She spent eight years as a project manager at Skanska, one of the world's leading construction and development companies. She called herself a "company girl." She was on the "A-Team" with a secure job. She had three young children. Why would she ever leave a job like that?

Nonetheless, she struck out on her own in 2007, founding BridgePoint Construction Services working out of her home. At that time, her twin daughters had just finished day school. She felt rich. The time felt right. But once she got out on her own, "it got scary."

Her first project was serving as Owner's Agent on the GreenBridge project in Chapel Hill, a mixed development of commercial and residential space. At the time it was hailed as the "greenest" project in North Carolina. BridgePoint Construction Services works as a consultant with developers, architects, construction firms, and others to manage successful and sustainable projects.

Shelley lives in Wake Forest. There are too many family connections to leave, but she loves Durham. In 2008, she started looking for office space in Durham. She loved the Downtown. She loved the energy. She loved the architecture. And she wanted her business to be part of the community. How often have we heard start-ups and entrepreneurs say the same thing? South Duke Street has become home for her Durham offices.

In 2013, Shelley founded BridgePoint General Contracting. Projects have included an expansion of American Underground and improvements to the lobby area of Bronto Software. She has twenty-two clients that are based in Durham.

In 2016, Shelley co-founded BridgePoint Civil, located in Goldsboro that provides earthwork and site utility service for the Triangle and Eastern North Carolina.

Shelley modestly failed to mention that *Triangle Business Journal* ranked BridgePoint General Contracting as twelfth on the Fast 50 List of the fastest growing companies in the Triangle in 2016. She attributes BridgePoint's success to "our people" who treat all professional relationships as partnerships. Personally, she has discovered that "her time is better spent working on the business rather than in the business."

When asked how, as a woman, she fits into the traditionally male-dominated construction industry, Shelley admitted that coming up through the field there was a lot of cursing and jokes. "I'm good at that!" she retorted.

Submitted By: Allen Cronenberg

**CLUB STATISTICS AS OF
MAY 15, 2017:**

Club Members: 244 Active: 209
Active-LOA: 7; Honorary: 29
Staff Positions: 1



May Birthdays 2017

CHERYL PARQUET	MAY 01
EDWARD HEDGEPEETH	MAY 01
SHERRY DEVRIES	MAY 03
RALPH ROGERS, JR.	MAY 05
JERRY O'KEEFFE	MAY 07
JULIE RIGBY	MAY 09
JIM DAVIS	MAY 14
FORREST PERRY	MAY 19
ANN EVANS	MAY 19
BRADY SURLS	MAY 21
BILL WHICHARD	MAY 24
CHRIS HYLAND	MAY 27
TOM BONFIELD	MAY 30

PENDING NEW MEMBERS

Michael Goodman (Induction Date: May 15)
(Sponsored By: Seth Jernigan)

Nancy Carstens (Induction Date: May 15)
(Sponsored By: Don Stanger)

Cara Rousseau (Induction Date: May 22)
(Sponsored By: Shelly Green)

2016-2017 ROTARY LEADERSHIP

RI President: John Germ
District Governor: Rusine Mitchell Sinclair
ADG-Area 7: Joyce McKinney

2016-2017 Club Officers

President: B. C. Dash
Immediate Past-President: Lois Deloatch
President-Elect: Seth Jernigan
Vice-President: Shelly Green
Secretary: Mimi O'Brien
Treasurer: Susan Miller
Sergeant-at-Arms: Stan Morris
Finance Advisor: Barry Curtis
Legal Advisor: Deana Labriola

2016-2017 Board of Directors

Andy Esser
Blake Strayhorn
Meg Solera
Marge Nordstrom
Danielle Kaspar
Desmond Miller
Dave Ross
Arles Taylor
John Cross

Club Website Master

Jay Zenner, Designer; Updates



ROTARY BEFORE HOURS
Connect With Fellow Rotarians

Thursday, May 18, 2017
7:30AM – 9:00AM

2694 Durham-Chapel Hill Boulevard – Durham
Questions: Contact John Cross (919.741.9641)

**WE'RE SO CLOSE TO REACHING OUR
YEARLY CART GOAL OF \$5,000!!**

CART TOTAL IS NOW \$4,224.23
FOR OUR ROTARY YEAR!



C.A.R.T.

Coins for Alzheimer's Research Trust
A Project of The Rotary Clubs in Southeast US



\$167 Was Collected At Our May 8th Rotary Meeting
(Approximately \$1.40 Per Member).

If \$167 Is Donated At Each Meeting
For The Remainder of This Rotary Year,
We Will Reach Our \$5,000 Goal For The Year!
Thank You Rotary Club of Durham For Your
Generosity & Helping Us Reach Our \$5,000 Goal!

A ROTARY MINUTE: ROTARIAN JOHN CROSS



To Read More, Go To Our Website, At:
www.durhamrotaryclub.org



Club Facebook Link: www.facebook.com/DurhamRotaryClub
Executive Secretary: Sharon Lassiter
slassiter38@nc.rr.com